



Fiscal 2025 Financial Summary

The following are some financial highlights for the fiscal year ended June 30, 2025:

- Unmodified Independent Auditors Opinion
- \$2.28 million net operating gain, after including a special endowment appropriation of \$6.0 million, as approved by the Board last year.

FY25 Financial Results

Statement of Financial Position (FY25 compared to FY24)

Total assets increased \$1.2 million primarily because of:

- \$2.7 million Employee Retention Tax Credit (ERTC) receivable as of June 30, 2025. Overall there was a loss of \$1.8 million with the \$1.2 million increase in assets being offset by a \$3.0 million increase in liabilities.

Total liabilities increased \$3.0 million due to:

- \$1.4 million decrease in bonds payable.
- Accounts payable and deferred revenues decreased \$0.6 million.
- Increase of \$5.0 million in the operating line of credit.

Total net assets decreased \$1.8 million to \$60.5 million mainly because of:

- The \$2.3 million net income from operations was bolstered by \$4.9 million investment income appropriated in excess of total investment return.
- \$0.7 million of non-operating capital campaign fundraising costs.

Statement of Activities (FY25 compared to FY24)

The \$2.3 million operating surplus was offset by a non-operating loss of \$4.1 million resulting in a \$1.8 million decrease in net assets for Fiscal 2025 compared to Fiscal 2024 which had in a total increase in net assets of \$13.3 million (a \$0.5 million decrease in net assets from operations offset by a \$13.8 million increase in net assets from non-operating activities).

Lasell recognized a \$21.1 gain on land sale in 2024 which accounts for much of the change year-over-year. Investment return in FY25 was approximately \$3.4 million compared to a loss of \$1.5 million in FY24. The land sale and investment return variances year-over-year account for a \$16.2 million of the \$15.1 difference when comparing FY25 to FY24. More detail is as follows:

Total operating revenues and other support increased \$3.1 million. Of particular note were:

- An increase of \$3.7 million in net tuition, fees, room and board due to slightly higher tuition and fee revenue and a higher percentage of resident students.
- The Special Endowment appropriation was reduced from \$8 million in 2024 to \$6 million in 2025. This was offset by receiving a \$2.7 million Employer Retention Credit for expenses incurred in prior years.
- Auxiliary Enterprise revenue (excluding Room & Board) increased \$1.0 million due to a \$0.7 million increase in Conference and Event Services Revenue (including non-student housing and Boat House Rentals) and a \$0.4 million increase in Child Study Centers revenue.

Total operating expenses increased by \$0.36 million due to the following:

- A decrease in salaries and benefits of \$0.34 million.
- Other increases (netted against any decreases) amounted to \$0.70 million.

Statement of Cash Flows (FY25)

Operating Activities:

Net cash **used in** operating activities was \$2.5 million in FY25 compared to \$6.9 million in FY24. The operating cash is a function of the change in net assets, adjusted for depreciation, realized and unrealized gains / losses on investments and other balance sheet changes. The decrease in net assets of \$1.8 million in FY25 compares to a decrease in net assets of \$7.8 million in FY24 when adjusted for the effect of the \$21.1 million land sale in FY24. Accounts receivable showed as a **use of cash** of \$2.8 million due to booking a receivable of \$2.7 million for the ERTC from the IRS received in July 2025.

Investing Activities:

Net cash **used in** investing activities was \$4.8 million in FY25 compared to net cash **provided by** investing activities \$18.1 million in FY24. The \$22.9 million swing related to the timing of when the proceeds from the sale of land to Lasell Village and the repayment of the associated \$5.1 million note. In FY24 the net purchases and sales of investments resulted in a \$5.0 million increase in cash. In FY25, the net purchases and sales of investments resulted in an \$11.4 million decrease in cash. Another \$10.0 million swing was the receipt of \$15.2 million for the Land Sale in FY24 versus the receipt of the \$5.1 million note receivable in FY25. Proceeds from another sale of land in FY25 were \$4.3 million and approximately \$0.9 million more was spent on fixed asset additions in FY25 compared to FY24.

Financing Activities:

Net cash **provided by** financing activities was approximately \$4.2 million in FY25 compared to net cash **used in** financing activities was approximately \$0.8 million in FY24. The change year-over-year was a \$5,000,000 advance taken on the University's Operating Line of Credit at the end of the fiscal year (and repaid in full on July 10, 2025). No such advance was taken in FY24.